



303 Route 94
Columbia, NJ 07832
Phone: 908-496-8008
Fax: 908-496-8004
www.intertestinc.com

Dear Potential Reseller:

Thank you for your interest in representing InterTest, Inc. Attached you will find the documentation required to become an Authorized Reseller for InterTest, Inc. Included are the Discount Based Reseller Application and Credit Application required in order to establish a line of credit with us. Both of these forms must be completed in their entirety prior to approval.

Please note that these forms must be signed by an officer of your company when applicable. It is to your advantage to have these forms completed quickly and thoroughly. This will enable us to make a fair evaluation of your company and establish an open credit account. If you are a tax-exempt company, please fax us a copy of your Sales Tax Exemption Certificate with your Credit Application.

Please note that orders will not be processed until all documentation has been received and your credit references have responded allowing us to make a decision. The lead times on any open quotes will not begin until this process is completed. If this is a problem, please contact your InterTest representative immediately. In some cases, an arrangement can be made where the first order will be processed on a C.O.D. or credit card basis until the finalization of your account.

In regards to our payment options on established lines of credit, our standard terms are Net 30 Days from the date of the invoice. An interest charge will be at a rate of 1 ½ percent per month on all balances over 60 days old. We appreciate your business and prompt payment.

Please feel free to contact me if you have any questions or concerns regarding any portion of this approval process. I can be reached during normal business hours (8AM to 5PM EST) at (908) 496-8008, extension 110 or via email at tf Daly@intertestinc.com. We look forward to a long and prosperous relationship.

Sincerely,

A handwritten signature in black ink that reads "Thomas F. Daly". The signature is written in a cursive style with a long, sweeping tail on the letter "y".

Thomas F. Daly
Sales Manager



Discount Based Reseller Application

Please type or print all information clearly.

Company Information

Company Name _____
 Address _____

 City _____ State _____ Zip _____ Country _____
 Main Phone _____ Main Fax _____
 Web Address _____

Primary Contact Information

Contact Name _____ Title _____
 If same as Company Address check here **SAME**
 Address _____

 City _____ State _____ Zip _____ Country _____
 Phone _____ Ext _____ Fax _____ Mobile _____
 Email _____

Billing Information

If same as Company Address check here **SAME**
 Address _____

 City _____ State _____ Zip _____ Country _____
 Phone _____ Ext _____ Fax _____
 Tax Exempt YES NO Tax ID # _____
 Billing County _____ DUNS # _____ optional

303 Route 94
 Columbia, NJ 07832
 (908) 496-8008
www.intertestinc.com



Accounts Receivable Contact Information

Contact Name _____ Title _____
Phone _____ Ext _____ Fax _____
Email Address _____

Accounts Payable Contact Information

If same as Accounts Receivable check here **SAME**

Contact Name _____ Title _____
Phone _____ Ext _____ Fax _____
Email Address _____

Payment & Shipping Information

Payment Method Establish account * AMEX MasterCard
 VISA Discover Wire Transfer (int'l)
* - must complete enclosed credit application

Shipping Carrier UPS FedEx DHL USPS Other
Other _____

Default Service Ground 3rd Day 2nd Day Overnight
Account # _____

General Information

Primary Market Served _____
Additional Markets Served _____
Do you have a direct sales force? YES NO
Number of sales representatives _____
States/Territory covered _____
Do you have a catalog? YES NO

303 Route 94
Columbia, NJ 07832
(908) 496-8008
www.intertestinc.com



Authorized Signature

I attest that the above information is correct and that I have read and agree to the Terms and Conditions Agreement.

Authorized signature _____

Date _____

Print Name _____

Print Title _____

** - Must be company officer

303 Route 94
Columbia, NJ 07832
(908) 496-8008
www.intertestinc.com



303 Route 94
 Columbia, NJ 07832
 Phone: 908-496-8008
 Fax: 908-496-8004
www.intertestinc.com

ALL INFORMATION MUST BE COMPLETED. PLEASE TYPE OR PRINT CLEARLY.

BUSINESS INFORMATION

FULL LEGAL BUSINESS NAME	TAX IDENTIFICATION NUMBER
BILLING STREET ADDRESS	DUNN & BRADSTREET NUMBER
CITY / COUNTY / STATE / ZIP	
PHONE NUMBER	FAX NUMBER
PRIMARY CONTACT NAME	EXTENSION
TYPE OF BUSINESS	<input type="checkbox"/> Proprietorship <input type="checkbox"/> General Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Not for Profit <input type="checkbox"/> Corporation State of Inc. _____ Date of Inc. _____
PRINCIPAL / PARTNER / OFFICER	

BANK REFERENCES

BANK NAME	ACCOUNT/ LOAN OFFICER	PHONE & FAX NO.
ADDRESS (CITY / STATE)		CHECKING / LOAN ACCOUNT NO.
BANK NAME	ACCOUNT/ LOAN OFFICER	PHONE & FAX NO.
ADDRESS (CITY / STATE)		CHECKING / LOAN ACCOUNT NO.

TRADE REFERENCES

COMPANY NAME	PHONE NUMBER
ADDRESS (CITY / STATE)	FAX NUMBER
COMPANY NAME	PHONE NUMBER
ADDRESS (CITY / STATE)	FAX NUMBER
COMPANY NAME	PHONE NUMBER
ADDRESS (CITY / STATE)	FAX NUMBER